



OTC-QX: TICKER IQST

Company Deck

January 25, 2024

File: IQSTEL DECK 2024 Jan 26 2024 v5SM

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The background features a tall cell tower against a sunset sky, with a blue network diagram overlay of nodes and lines on the right side.

iqstel.com

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The words 'believe,' 'expect,' 'may,' 'strategy,' 'future,' 'likely,' 'goal,' 'plan,' 'estimate,' 'possible' and 'seeking' and similar expressions identify forward-looking statements, which speak only as to the date the statement was made. All statements other than statements of historical facts included in this presentation regarding our strategies, prospects, financial condition, operations, costs, plans and objectives are forward-looking statements. Examples of forward-looking statements include, among others, statements we make regarding our recent acquisitions, the plans and objectives of management for future operations, including plans relating to the development of new products or services, and our future financial performance. Forward-looking statements are neither historical facts nor assurances of future performance. Instead, they are based only on our current beliefs, expectations and assumptions regarding the future of our business, future plans and strategies, projections, anticipated events and trends, the economy and other future conditions. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and many of which are outside of our control. Our actual results and financial condition may differ materially from those indicated in the forward-looking statements. Therefore, you should not rely on any of these forward-looking statements. Important factors that could cause our actual results and financial condition to differ materially from those indicated in the forward-looking statements include, among others, competition within the industries in which we operate, the timing, cost and success or failure of new product and service introductions and developments, our ability to attract and retain qualified personnel, maintaining our intellectual property rights and litigation involving intellectual property rights, legislative, regulatory and economic developments, and the other risks and uncertainties described in the Risk Factors and in Management's Discussion and Analysis of Financial Condition and Results of Operations sections of our most recently filed Annual Report on Form 10-K and any subsequently filed Quarterly Report(s) on Form 10-Q. Any forward-looking statement made by us in this presentation is based only on information currently available to us and speaks only as of the date on which it is made. We undertake no obligation to publicly update any forward-looking statement, whether written or oral, that may be made from time to time, whether as a result of new information, future developments or otherwise.



ABOUT **iQSTEL**

iQSTEL Inc. (OTC-QX: IQST) **iQSTEL.com** is a US-based Telco and Technology company publicly traded on the OTCQX under the ticker symbol IQST, with \$250M in estimated annual revenue. The company has initiated plans to uplist to NASDAQ and expect to complete the uplisting in 2024.

iQSTEL has 4 Business Divisions delivering universal access to the tools necessary in today's modern pursuit of basic human needs:

- **Enhanced Telecommunications** (SMS, Voice, IP-PBX International Fiber-Optic, Proprietary Internet of Things, Proprietary Number Portability)
- **Fintech** (Debit Card, US Bank Account, Top-Up, Remittances)
- **Electric Vehicles** (Motorcycles and Mid Speed Cars)
- **AI-Enhanced Metaverse Services** (Events, Workplace, Training, Video Streaming)

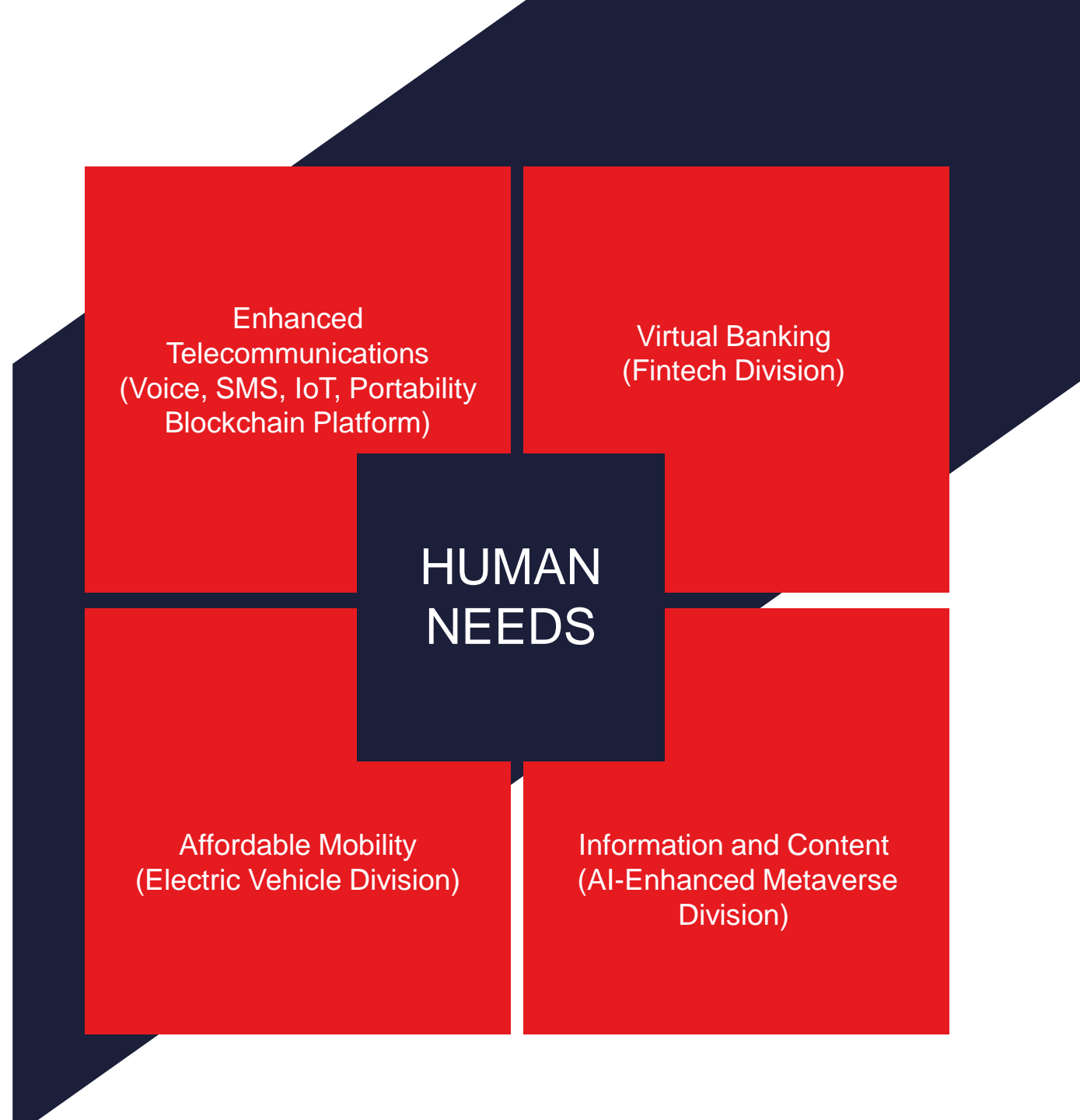
Complete info: iQSTEL.com/about-us



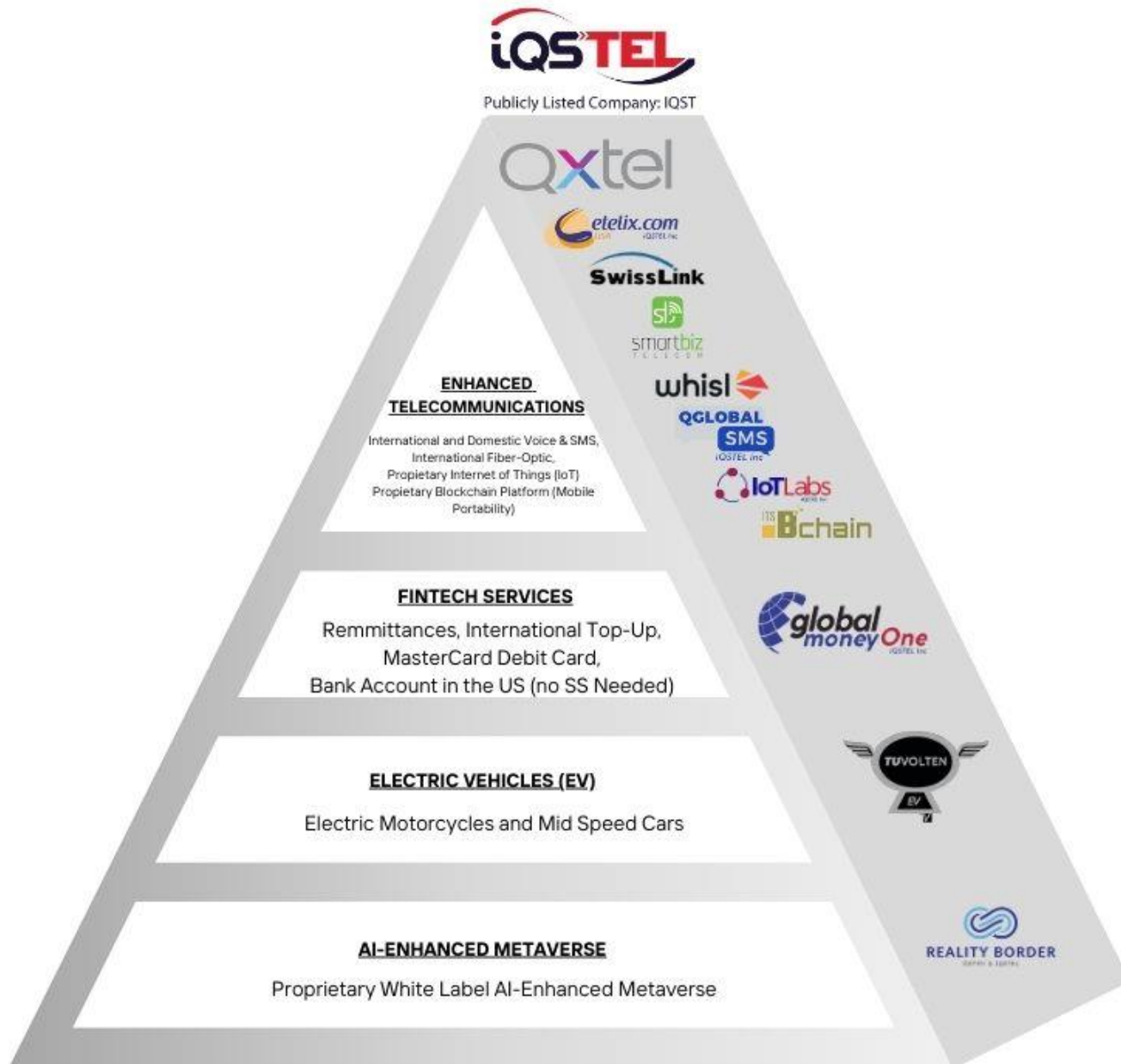


OUR MISSION

At iQSTEL, we understand that in today's society, fulfilling the human hierarchy of needs, including physiological, safety, relationship, esteem, and self-actualization, requires access to ubiquitous communications, the freedom of virtual banking, affordable mobility, and information and content. We are committed to bridging these gaps and providing equal opportunities for all.



Business Lines and Subsidiaries





OUR STRATEGY

To keep building a robust Telecommunications Business that generates positive operating income that can internally fund the development of our new technology ventures (Fintech, EV, AI-Enhanced Metaverse), and support all the expenses related with maintaining a public listing.

OUR SHORT TERM GOAL

We just reached \$950,000 in Positive Operating Income for the nine months ended Sept. 30, 2023 in our Telecommunication Division. Our next goal is to reach \$3 M in Positive Operating Income Annually.

We achieve our goal to become one of the Top 10 International Wholesale Operators with the acquisition of QXTEL



ENHANCED TELECOM SERVICES OUR PROFITABLE CORE BUSINESS



TELECOMMUNICATION COMMUNITY
POWERED BY IQSTEL
Each brand for each market





OUR TECH SERVICES

Technology Divisions



Electric Vehicle



Fintech



REALITY BORDER

GOTMY & IQSTEL

AI-Enhanced Metaverse

On-Track to reach Profitability in 2024



FinTech Division:

Remittances, Top Up, Global Money One Mastercard Debit Card, US Bank Account, NO SSN needed

www.maxmo.vip www.globalmoneyone.com



Electric Vehicles Division:

EV Motorcycles with Proprietary Brand, Evoss and TuVolten for the US and Spain

www.tuvalten.com

www.evoss.net



REALITY BORDER

GOTMY & IQSTEL

AI-Enhanced Metaverse Division

Reality Border Proprietary Technology, White Label Solution and Application

www.realityborder.com

WHO ARE OUR CUSTOMERS

verizon

Tomorrow, Together
KDDI

PCCW Global

HGC GLOBAL COMMUNICATIONS

FLOW

C&W Business



MILLICOM
THE DIGITAL LIFESTYLE

tigo

Telefonica BUSINESS SOLUTIONS

movistar

TIM

altice

IIIEO

NOS

bics

T

O

airtel

IBM

RELIANCE
Communications

VIETTEL
Hãy nói theo cách của bạn

TATA

claro

iBASIS
POWERED BY TOFANE

ORBITEL

e)

中国电信
CHINA TELECOM

TA

5G+ | 中国移动
China Mobile

orange

telenor
group

Spark^{nz}

Bell

Telia

Telstra

MessageBird

QUICKCOM

tyntec

VONAGE

ROUTETRADE EXCHANGE

infobip

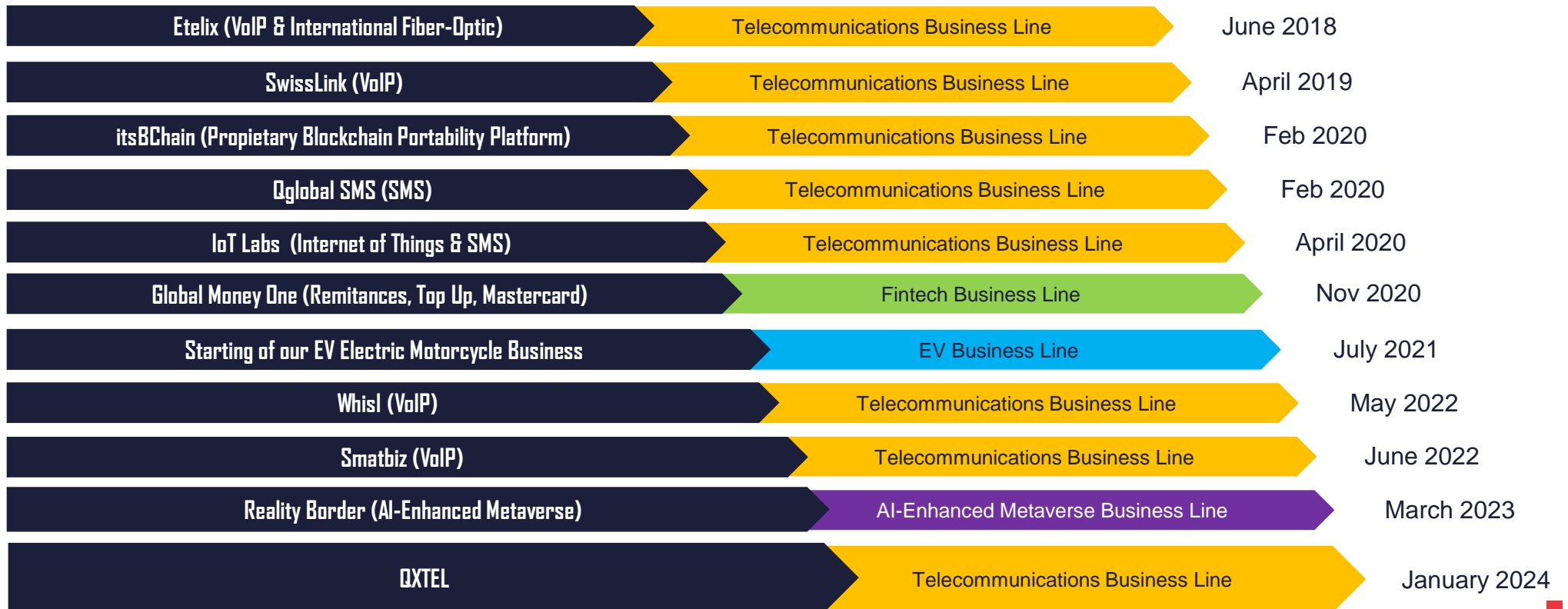
AMD
TELECOM

mitto



WE HAVE COMPLETED 11 M&A TRANSACTIONS

Mergers & Acquisitions, and Ventures **11 in total**



Latest

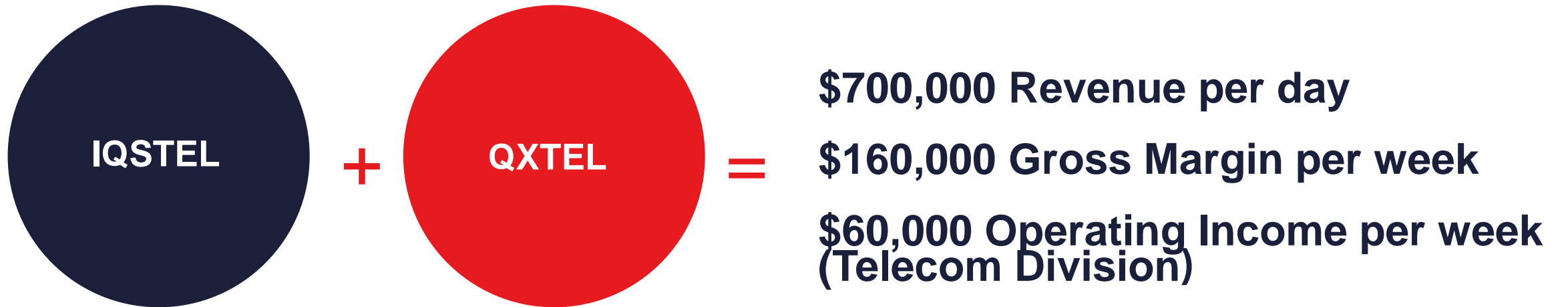


OUR FIRST ACQUISITION IN 2024





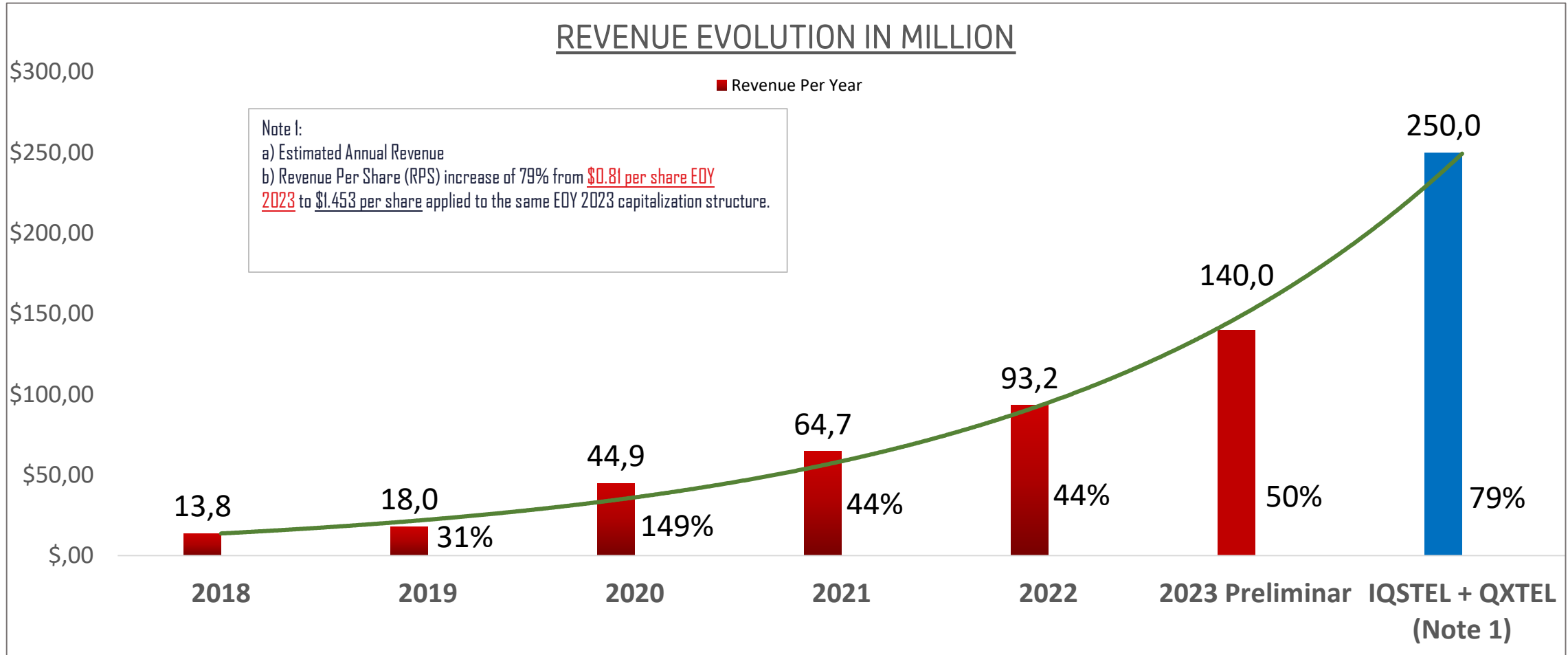
STUNNING FIGURES POST ACQUISITION OF QXTEL



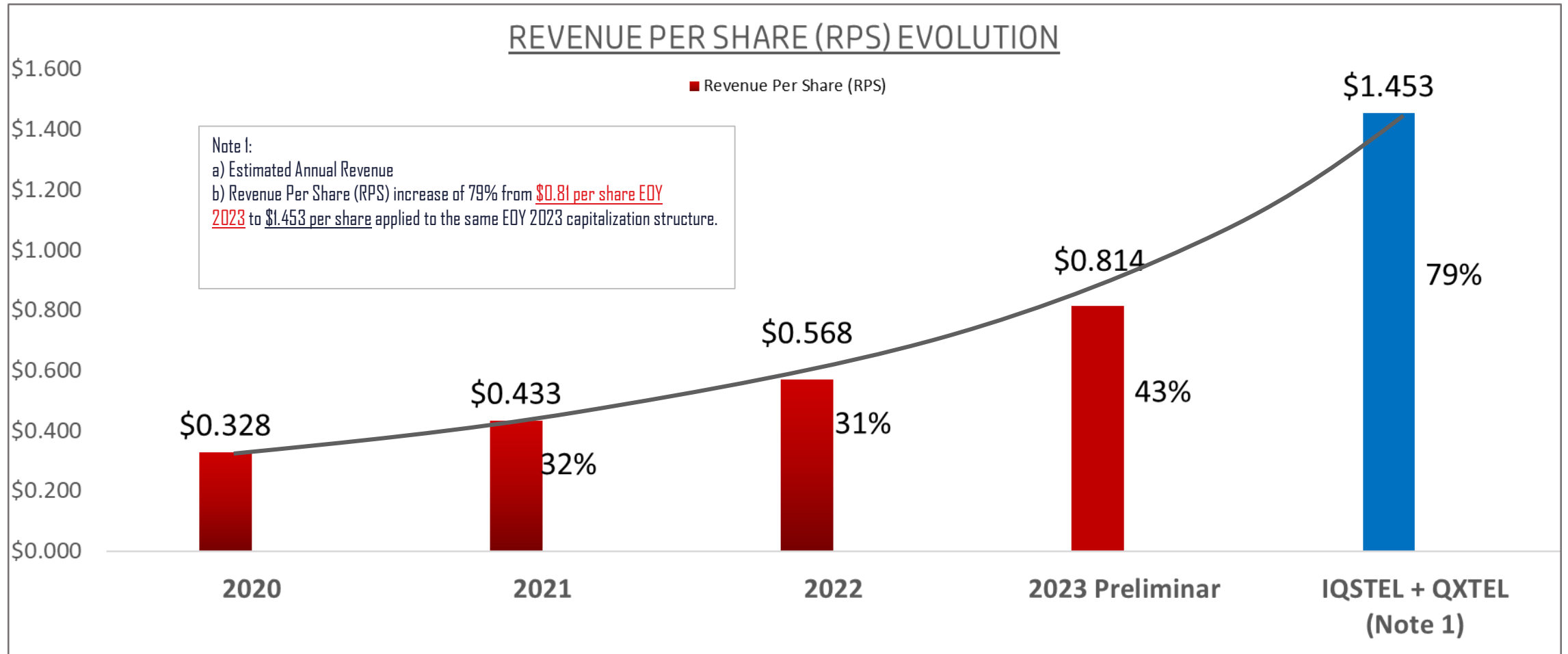
[VIDEO ABOUT QXTEL ACQUISITION](#)



CONSISTENT REVENUE GROWTH



INCREASING SHAREHOLDERS VALUE





LATEST FINANCIAL RESULTS

10Q, Q3-2023

CONCEPT	AMOUNT
Revenue (US\$)	39.7 Million
Gross Margin (US\$)	1.02 Million
Operating Income (US\$)	70.0 Thousand
Net Income (US\$)	45.9 Thousand
Cash in Bank (US\$)	2.0 Million
Stockholders' Equity (US\$)	7.9 Million

"IQSTEL expects to continue reporting a positive operating income on a quarterly basis from here forward and to report an annual positive operating income for FY 2024 EOY.

COMPLETE 10Q, Q3-2023:

<https://www.sec.gov/ix?doc=/Archives/edgar/data/1527702/000166357723000520/iqst10q093023.htm>



CURRENT CAPITAL STRUCTURE

(Ticker: IQST) on Jan 25th, 2024

CONCEPT	AMOUNT
Authorized Common Shares	300,000,000
Outstanding Common Shares	173.3 Million
Float	150.4 Million
Market Cap	\$32.3 Million
Closing Price	\$0.1869
Voting Preferred	51% (CEO & CFO)
Shareholders	Around 22,000

Complete Info: <https://www.otcmartets.com/stock/IQST/overview>





MANAGEMENT INDEPENDENT BOARD OF DIRECTORS



Leandro Jose Iglesias

President & CEO

CO-Founder iQSTEL

Chairman of the Board



Alvaro Quintana

CFO

CO-Founder iQSTEL

Member of the Board

Code of Ethics Member



Italo Segnini

*Independent Member
of the Board*

Audit Committee Member

Compensation Committee Leader

Nominating and Governance Committee

Member



Jose Antonio Barreto

*Independent Member
of the Board*

Audit Committee Member

Code of Ethics Leader

Compensation Committee Member

Nominating and Governance Committee Leader



Raul Perez

*Independent Member
of the Board*

Audit Committee Leader

Code of Ethics Member

Compensation Committee Member

Nominating and Governance Committee

Member

Complete Info: <https://www.iqstel.com/management/>

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REMARKABLE SOCIAL NETWORK PRESENCE

MANAGED BY iQSTEL:

META (FB + IG) - 4,500 Followers

Twitter - 3,255+ Followers

Youtube - 500+ Subscribers

LinkedIn - 325+ Followers

MANAGED BY OTHERS:

Stocktwits - 9,700+ Followers

Reddit - 500+ Followers

Yahoo! Finance

InvestorHub

Company has around 22,000 shareholders. It's also important to note that we have a large **ambassador group on FB (around 1,000 shareholders)** ambassadors dedicated to the long-term interest of the company





Publicly Listed Company: IQST

COMPANY TAKE AWAY SLIDE

Telecommunications & Technology Corporation Publicly-Listed in the US (Ticker IQST)

Telecommunications Division



Quarter Billion Revenue & \$3M Operating Income Annually

Technology Divisions



On-Track to reach Profitability in 2024



BE PART OF OUR SUCCESS

“Our history since our listing on OTC Markets in 2018 can be described as nothing short of absolute success.

Our passion is laser-focused on every aspect of our entire business. This laser-focused passion drives us to continually improve our business value, for the benefit of our shareholders.

We believe we have a unique opportunity to acquire Company **QXTEL** that will double our business size and support our step up to the Nasdaq Exchange.”

NEXT STEP NASDAQ LISTING IN 2024



CONTACT THE FOUNDERS

Leandro Jose Iglesias

CEO & Chairman

Alvaro Quintana

CFO

investors@iqstel.com





OTC-**QX**: TICKER IQST

Back Up Slides for Shareholders Meeting

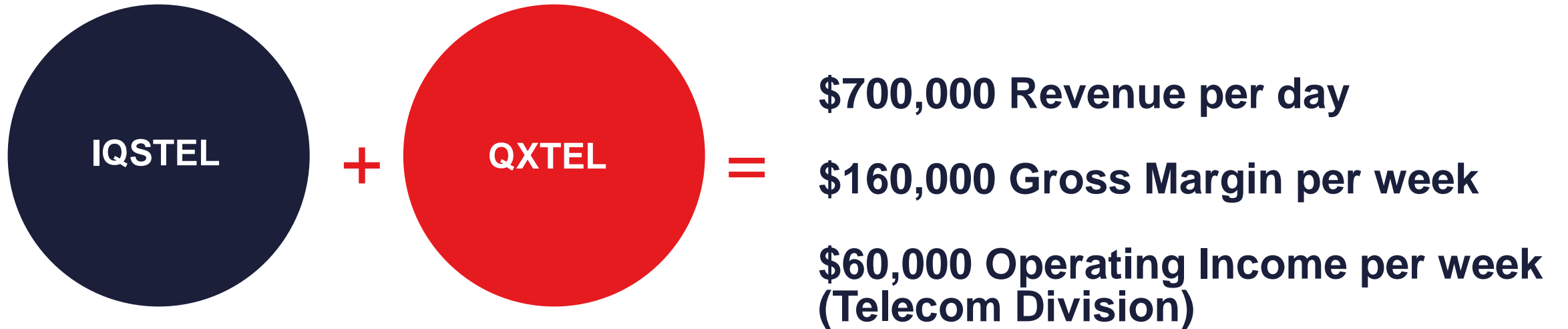
January 30, 2024



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Impressive Financial Highlights Following QXTEL Acquisition



[VIDEO ABOUT QXTEL ACQUISITION](#)

BENEFITS OF THE QXTEL ACQUISITION

- QXTEL brings to iQSTEL +10 new active incumbent telecom top customers that have their own networks and end users in Middle East, UK, Belgium, France, Italy, Germany, Turkey, Africa, Caribbean, and India.
- QXTEL is also a member of the [GSMA](#) association and the [GLF Community \(The ITW Global Leaders' Forum\)](#).
- QXTEL enriches our global presence with offices in Miami, Buenos Aires, Istanbul, London, Belgrade and Dubai.
- QXTEL adds new destinations to our Portfolio such as: The Caribbean, Middle East, Africa, and reinforce our portfolio in Latin America, Europe, and Asia.
- QXTEL has an SMS business very similar in size compared to our subsidiary QGlobal, but they are specialized, in a complete set of destinations different to what we currently have.

STRATEGY FOR OUR TECH INITIATIVES

In 2023, the company strategically chose to prioritize the Telecommunications Business over the development of our Tech Projects. This decision was aimed at establishing a solid stream of operating income, thereby providing a stable financial foundation to support our Tech Initiatives. Despite this focus, we are pleased to report significant advancements in our projects:

UPDATES OF OUR TECH INITIATIVES (1/2)

- **IoT Labs:** (oTSmart Gas) has achieved a noteworthy milestone by selling devices to three clients, and these devices have been rigorously tested in extremely challenging weather conditions. These tests have enabled us to refine our designs significantly. We are excited to showcase our enhanced platforms and the developments achieved through these field tests at various trade shows this year. Thanks to these product improvements, we anticipate a substantial increase in IoT Labs' sales in the coming year.
- **itsBchain:** In our pursuit to innovate within the blockchain space, ItsBchain has recently signed a technical and academic cooperation agreement with the Andrés Bello Catholic University, one of the most respectable universities in Latin America, a region that has a high potential for the adoption of our number portability solution. This is also a recognition of the high level of technological knowledge of the ItsBchain development team.
- **EV Division:** The journey towards obtaining the Emark certification for our 550 Elite Motorcycle continues, providing us with valuable insights into managing international business relations, especially with our partners in China. Looking ahead, we are geared towards finalizing the prototype for our mid-speed cars and are enthusiastic about commencing the mass marketing and sales of these products.

UPDATES OF OUR TECH INITIATIVES (2/2)

- **Fintech:** After a series of comprehensive field and commercial tests, we have decided to rebrand our Fintech product and realign our commercial strategy to better meet market demands. This strategic shift, set to be implemented this year, reflects our commitment to staying at the forefront of financial technology innovation.
- **Metaverse:** We've successfully completed the full version of the IQSTEL Metaverse, which has led to the development of four distinct products. Currently, we have three sales leads for three of these innovative products. We encourage you to experience our advancements firsthand by visiting www.realityborder.com.